

## 2010 Internship Opportunities

### Sales Internships – Swine, Dairy, Beef and Lifestyle

- Honor Show Chow Sales
- Feed Sales
- Dairy Sales

Locations: MN, TX, PA, IA, SD, WI, OH, MI, IN, WA, FL and NE

Internship May Include the Following Project Work:

- Focus on completing and summarizing surveys with targeted customer segments to better understand current attitudes and buying patterns related to feed and feed related products
- Market research data to be presented to Region leadership for further analysis
- Demographic studies
- Farm calls

### Supply Chain Internships

- Feed Manufacturing
- Feed Logistics
- Feed Procurement
- Dairy Foods Supply Chain
- WinField Solutions Supply Chain
- Quality Assurance

Locations : TX, MN, MO and TN

Internship May Include the Following Project Work:

- LEAN manufacturing; Cost/Waste Reduction
- Reviewing and preparing for Plant Manager Trainee (PMT) program
- Reviewing and updating training materials, assisting in a new training portal, updating Quality Management Systems and assisting in development of new Feed QMS standards
- Work with Dairy Foods and Feed Quality groups and projects
- Work in ingredient planning, distribution replenishment planning, logistics planning, transportation planning
- Risk management, buying, pricing, procurement and purchasing experience

### Dairy Foods Internships

- Test Kitchens
- Dairy Foods Research and Development

Locations: Arden Hills, Minnesota

Internship May Include the Following Project Work:

- Proofing recipes, conduct product performance evaluation, research recipe projects and other kitchen duties
- Assist scientists and technologist in the development of innovative dairy products, technologies or packaging

To learn more about our internships or to submit your resume, please log onto [www.landolakes.jobs](http://www.landolakes.jobs)



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