

# Benefits

- Become proficient in herd management software programs
- Work with some of the most progressive dairy producers in the country
- Network with leading A.I. professionals and producers
- Utilize skills learned in school within the dairy industry
- Travel to various parts of the country to prominent dairy regions



# Requirements

- Relevant coursework related to Dairy Science, Animals Science or Ag Economics
- Self-motivated dairy enthusiast interested in working with large dairies
- Strong dairy background and willingness to travel
- Must possess a valid driver's license and be insurable
- Well versed in Microsoft Office
- Basic knowledge of farm management programs (DC 305, PC Dart, DHI Plus)
- Excellent teamwork and communication skills
- Detail oriented
- Strong time-management skills



# Alta Genetics, Inc. Summer Internships

## 2009 Alta Genetics Summer Interns



L to R: Phil Monson, UW-Madison - Calf Management Intern; Analiiese Doonink, UW-River Falls - Advantage Intern in New York; Gerald Green, Michigan State University - Technician Intern; Amy Miller, Penn State University - Advantage Intern in Michigan; Ashley Messing, Michigan State University - Jersey Intern

## Contact

Please send resume and cover letter to the address below:

### Alta Genetics, Inc.

Jersey Program Contact:

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# Internship Programs

## Alta Advantage®

This internship is expected to challenge the candidate's knowledge of general dairy management skills, as well as specific skills in reproductive management, cow health and employee relations, with a focus on professional presentation skills.

### Responsibilities:

- Monitor activities in the revolutionary Alta Advantage® progeny testing program
- Evaluate Advantage® young sire daughters
- Assist and coordinate picturing of daughters
- Work with Holstein SET programs
- Evaluate Dairy Comp 305 programs to benchmark herd data
- Create a final on-farm consultative project

Over the course of the summer, the candidates' responsibilities will be to conduct a full consultative analysis for large, progressive dairies. The candidates will present to both the dairy owners/employees and Alta staff. The presentations highlight strategies for Alta clients to improve profitability and efficiency in their respective dairies.

## Jersey Program

The Alta Jersey internship experience allows students to learn more about various departments at Alta from a Jersey based perspective. The intern is challenged in sales, marketing and reproductive management with progressive dairy producers in a professional team environment. The experience allows for flexible location and a tailored set of responsibilities. The comments below are from Ashley Messing, 2009 Jersey intern from Michigan State University.

**"The Alta Jersey Internship gave me the opportunity to expand my horizons further into the Jersey breed. I got to travel the country to work with the Alta employees and dairy producers who are passionate about their jobs."**

## Dairy Management

This internship will have a focus on dairy management and Valley Ag Software work with Dairy Comp 305. The candidate will research and work with clients to enhance their knowledge of Valley Ag Software and identify ways to improve management processes on the farms.

### Responsibilities:

- Work with clients to create knowledge and awareness of Valley Ag Software
- Perform surveys and gather research about client experience with Dairy Comp 305 and other Valley Ag software programs
- Team with progressive dairies to identify the most efficient management practices by monitoring data and records

Responsibilities throughout the summer will lead to a final project overviewing ten progressive dairies. The candidate will work with both Valley Ag Software and Alta staff to develop relationships with these herds. The intern will then identify key performance indicators to ultimately present ways to improve the use of management data.

## Calf Management

This internship is designed to introduce the candidate to calf care and product enhancement. The intern will work with all herd sizes to help improve calf health and maximize their survivability and growth.

### Responsibilities:

- Assist Saskatoon Colostrum Company and Alta staff to raise awareness of Calf's Choice Total
- Evaluate calf care practices on dairies
- Work with veterinarians to discuss colostrum concerns on large dairies

Over the summer the intern will conduct calf audits on ten dairies. These will include evaluations of facilities, people, feeding, vaccinations and overall calf care. This will be presented to the owners and Alta staff with suggestions to improve overall calf management.

# Testimonials

## Malorie Rhoderick 2008 Advantage Intern



*"The final project was the best part of the internship. I loved learning every aspect of the farm, and I enjoyed building a true relationship with the herdsmen and owners. I believe I truly made a difference in their farming practices and management. The variety of skills and activities was always new and exciting! The connections and friends I made will be with me for a lifetime."*

*\*Malorie is now employed by Alta as a District Sales Manager in the Southeast. She was hired based on her outstanding skills as an Alta Advantage® intern for Alta Genetics.*

## Gerald Green 2009 Technician Intern



*"Alta provided me with a very unique opportunity working as an A.I. technician this past summer. It allowed me to experience reproduction on large dairies, including a quick snapshot into sales and the AltaPreg program. My focus was on breeding, administering shots and understanding how hormone programs work on progressive dairies. I really enjoyed training week at the office in Watertown and touring the lab and collection center."*

## Phil Monson 2009 Calf Intern



*"This experience has prepared me for a career in the dairy industry. The networking opportunity in addition to the time management and communication skills I attained are invaluable. The Alta team was always helpful and energetic with advice and support, taking this experience to another level and really teaching me the value of teamwork."*